



# To Leganto or not to Leganto?

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**Here is why you should *not* go  
with Leganto.**

# Top Three Reasons



*“We don’t do much with course materials”*



*“We don’t have time to engage with instructors; they are not easy to work with.”*

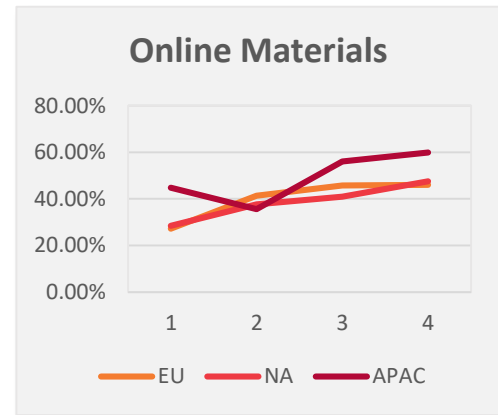
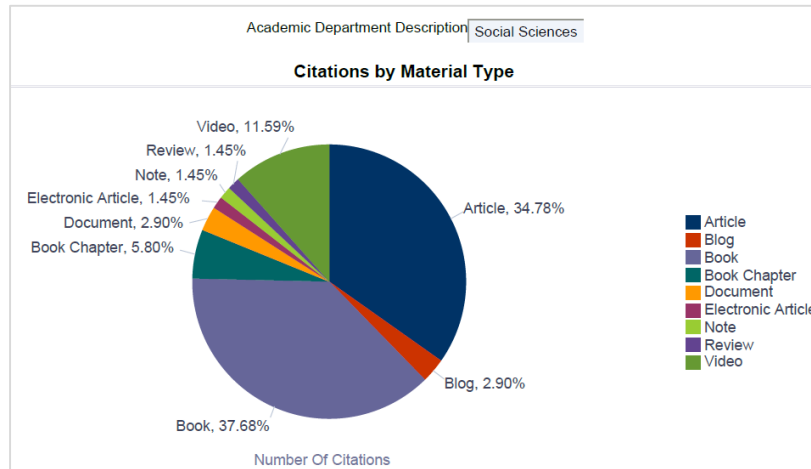
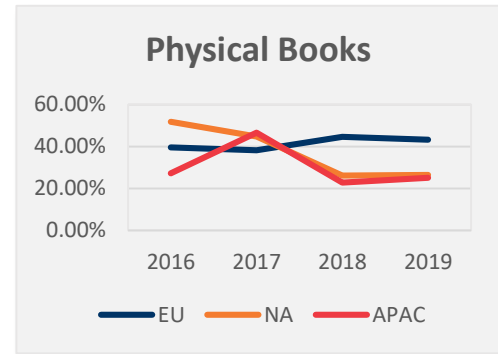


*“We don’t have money”*



# “We don’t do much with course materials”

- Leganto is way more than course reserves.
- Instructors *are* using library resources in their courses.
- Resource list shift toward electronic materials.
- Actually, do you know what instructors and students are using for courses?



# *“We don’t have time to engage with instructors; they are not easy to work with.”*



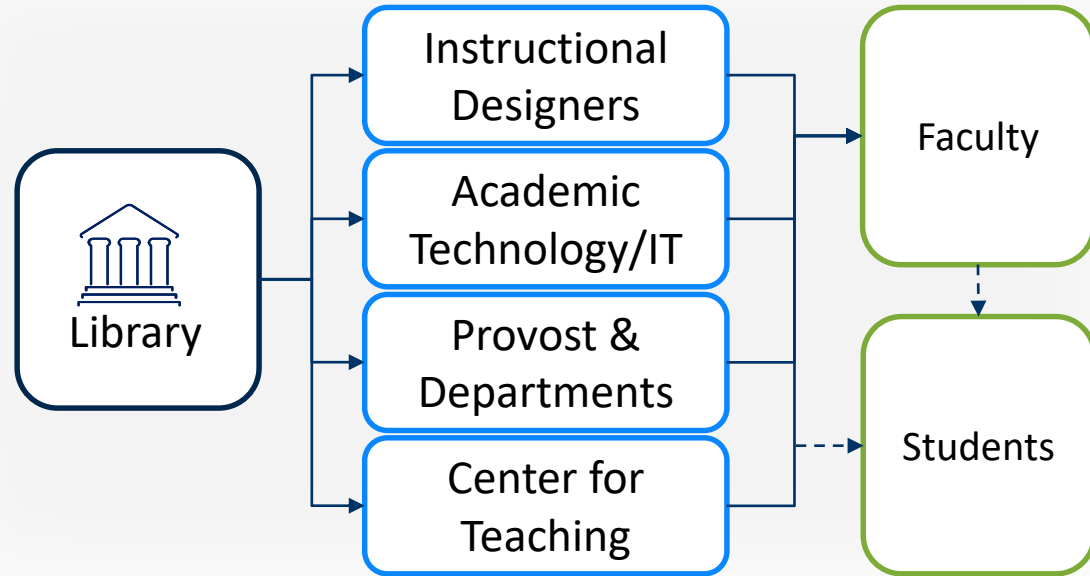
- Leganto will save you time
  - More efficient workflows, less manual work
  - Self service
  - Same lists over and over again
  - Easy reporting and auditing
- Time saved will be invested in outreach
- The Campus Engagement team can help you reach out and collaborate

*“We have no bottlenecks in our workflows. Our average time to hand back a completed list to a course organizer has halved... In our first year of moving to Leganto, we managed to increase the number of resource lists we were supporting by 67 percent.”*

Library Learning Services Support Officer,  
Sarah Ames, University of Edinburgh

# The Benefits of Collaboration

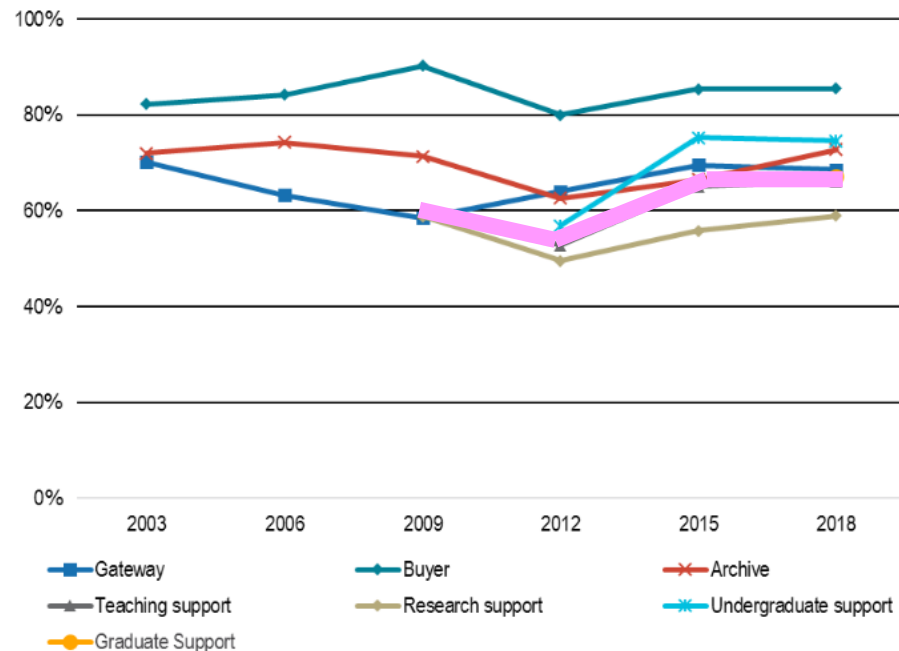
- New opportunities for partnerships with other constituents at the institution
- Partnership with instructors that leverages your expertise to help them
  - Make everything available
  - Evaluate their resources lists
  - Diversify them
  - Lower costs for students



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- Partnership with instructors that leverages your expertise to help them
  - Make everything available
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Figure 51: How important is it to you that your college or university library provides each of the following functions below or serves in the capacity listed below? Percent of respondents who indicated each item as highly important.



Ithaka S+R US Faculty Survey 2018 (published April 12, 2019)

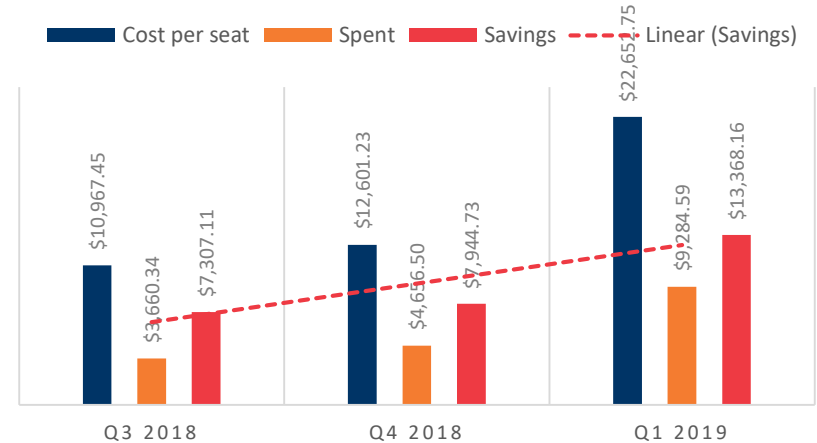
Melissa Blankstein and Christine Wolff-Eisenberg

# “We don’t have money”

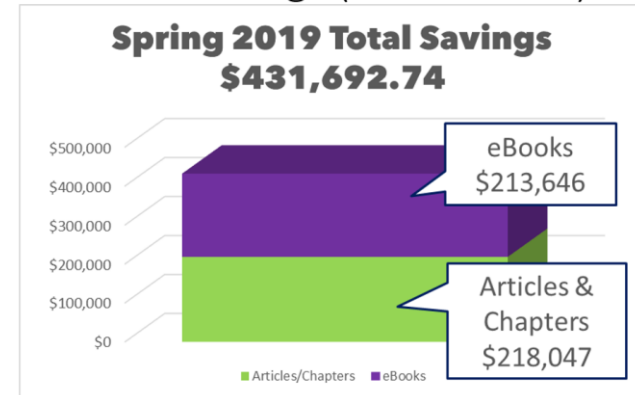
- Leganto saves money for students and schools
  - Minimizes the need for course packs
  - Optimizes copyright clearance costs
- Leganto supports affordable learning initiatives
- Leganto helps you make smarter, more effective collection development decisions



## PAY-PER-VIEW LICENSING



### Student Savings (230 courses)





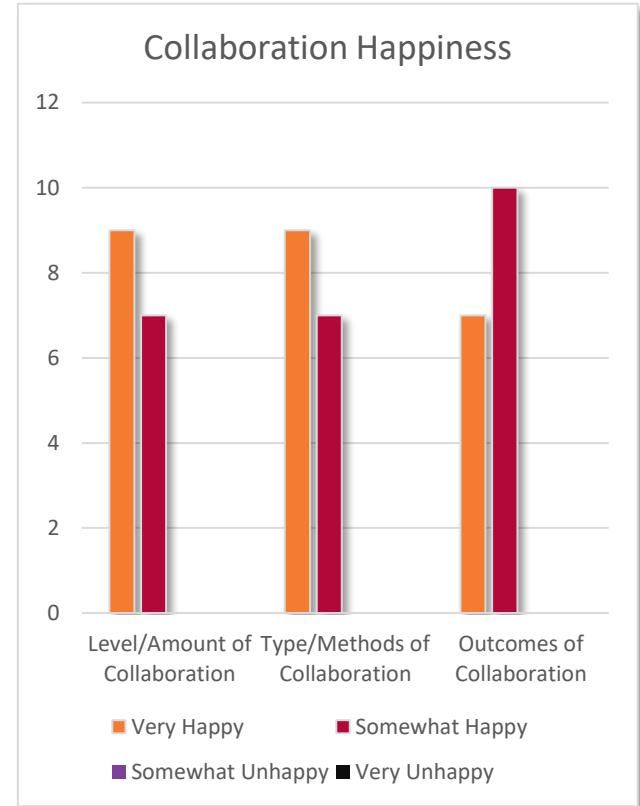


**138 institutions did  
not listen...**

# Customer Survey (December 2018)

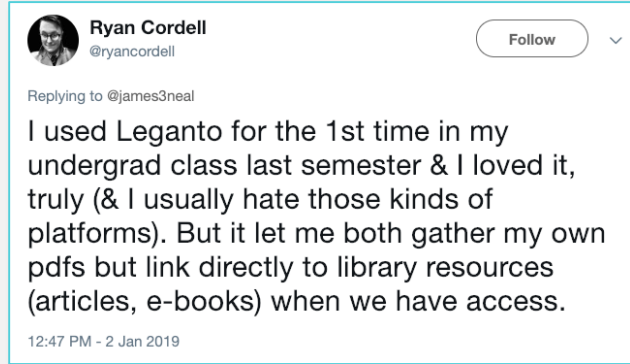
- 18 institutions (out of ~60 in full motion)
- 17 of them say: Leganto met or exceeded our expectations

*“Overall, we are very happy with the product and with the Ex Libris team. I am particularly happy with how well Ex Libris has listened to customer feedback and developed the product in response to customers' requirements.”*

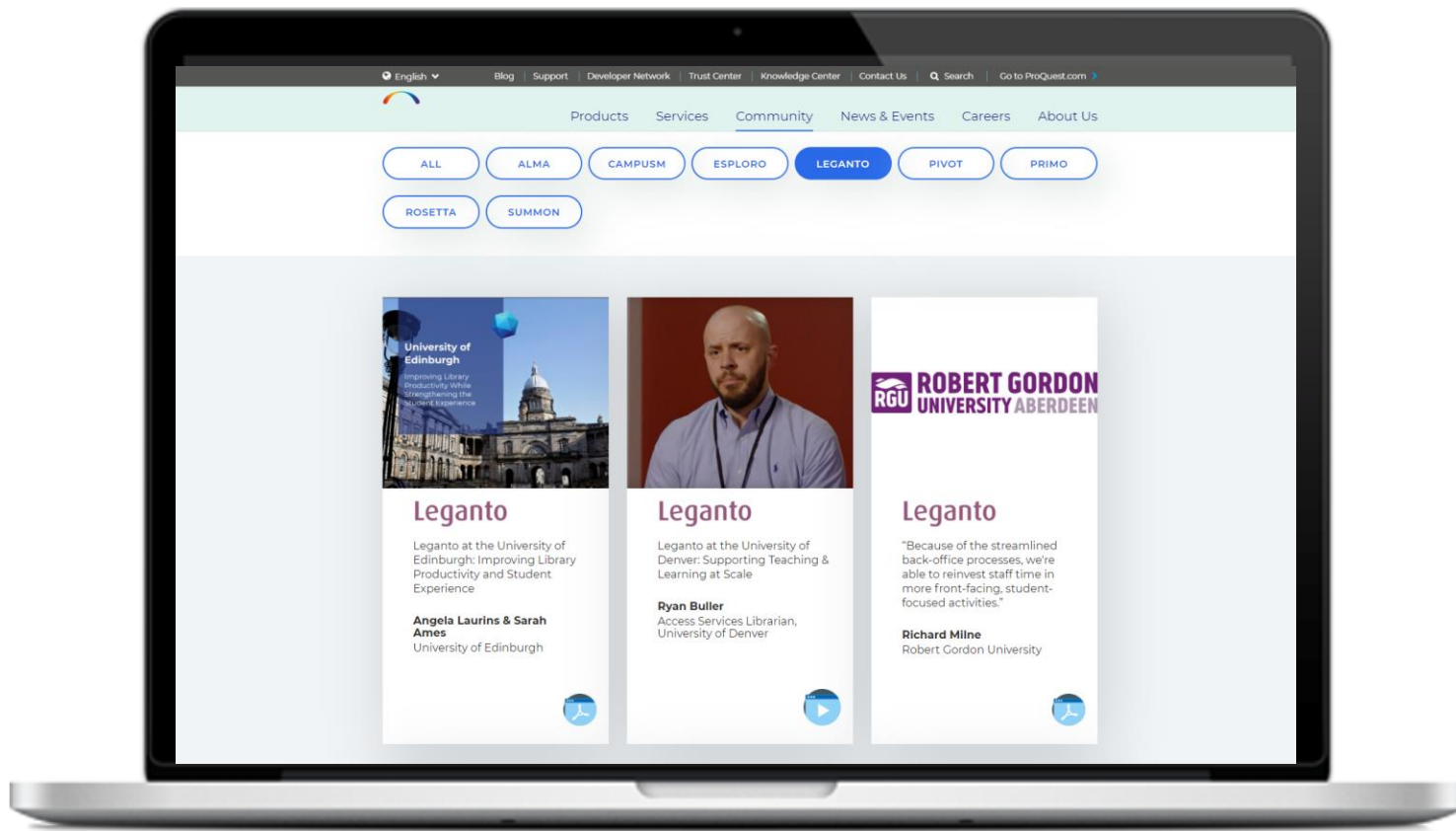


# Clear Evidence

- Cost savings
- Increased use of library collections
- Greater faculty satisfaction and collaboration
- Higher student engagement
- Better positioning of the library within the institution



See more: [www.exlibrisgroup.com/community/customers/](http://www.exlibrisgroup.com/community/customers/)



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**To Leganto!**



# THANK YOU!

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