



NATIONAL GEOSPATIAL-INTELLIGENCE AGENCY

7500 GEOINT Drive
Springfield, Virginia 22150

U-2012-3216

To Our Valued Industry Partners:

I look forward to working with you to foster a more productive and efficient relationship between the National Geospatial-Intelligence Agency (NGA) and industry. I believe NGA benefits from your innovative ideas and technical expertise; therefore, I plan to promote more frequent and collaborative interactions between the Agency and our partners in industry.

To this end, you are invited to join us on Tuesday, 11 December, for an NGA Collaboration Forum Outreach Event. Please register for the meeting by following the instructions on the unclassified IC-ARC website: <https://arc.westfields.net>.

We would appreciate your input on how we can improve our strategic and acquisition planning, contract administration, and program execution while enhancing our competency and knowledge in the following ways:

- Working more efficiently and effectively as business partners;
- Accelerating innovations and delivery of new products and services;
- Defining and managing risk;
- Integrating our acquisition, engineering, and budget processes;
- Changing the way we define requirements due to evolving end-states;
- Promoting real competition;
- Measuring performance;
- Holding programs accountable for what they need to deliver;
- Decreasing program overlap and aligning with strategic objectives;
- Finding efficiencies and exercising best practices;
- Implementing the right level of government staffing; and
- Standardizing Organizational Conflict of Interest rules.

My team has identified several topics to discuss at the meeting. I would appreciate your taking a few minutes to respond to the discussion questions in the meeting announcement. At the meeting, we will discuss your ideas in the areas listed above, summarize your answers to the specific questions, and answer any other questions or concerns you may have.

Last month, I held the first in a series of in-house meetings with our NGA acquisition professionals, during which I encouraged them to embrace a collaborative approach to meeting our strategic objectives. We look forward to meeting with you on 11 December to listen, to learn, and to seek ways to improve our business practices.

Sincerely,


Michael A. Rodrigue
Deputy Director